

Streamline Your Cloud ERP Purchase Decision with G2 Crowd's Latest Survey Results



When you're shopping for cloud ERP software, it can be difficult to separate the marketing hype from reality. That's why it's often helpful to consult the opinions of industry analysts. Firms such as Gartner, Aberdeen, Forrester, and Nucleus Research provide thorough, unbiased analysis of the various options on the market.

But if you're like most professionals who are shopping for cloud ERP systems, you'll also want to hear from real-life users of the software. Which features do they like best? What are the strengths and weaknesses of each platform? Which platform offers the greatest overall usability?

Rather than spending hours searching for these opinions on the internet, you can simply turn to G2 Crowd, a company that focuses on making B2B technology purchase decisions easier. G2 Crowd's review platform leverages more than 170,000 independent and authenticated user reviews that are read by nearly 900,000 buyers each month.

G2 Crowd recently tallied user reviews for four leading ERP platforms that serve the mid-market: Acumatica ERP, NetSuite ERP, Sage 100c, and Microsoft Dynamics GP.

Continue to see the Cloud ERP survey results across these 9 categories.

✔ **Satisfaction**

✔ **Reporting & Analytics**

✔ **Accounts Payable**

✔ **Platform**

✔ **General Ledger**

✔ **Inventory Management**

✔ **Integration**

✔ **Accounts Receivable**

✔ **Other Functionality**

Satisfaction

Cloud ERP users want a platform that’s easy to set up, easy to use, and supported by an organization that’s committed to continuous enhancements. Here’s what reviewers told G2 Crowd about today’s leading platforms.



Acumatica
The Cloud ERP

NetSuite ERP

Sage 100c

Microsoft
Dynamics GP

Is the product headed in the right direction?



Ease of Doing Business With



Quality of Support



Ease of Setup



Ease of Use



Meets Requirements



Platform

Once they've gone live on a cloud ERP platform, users want to be able to customize the software to support their unique business processes. They also need to know that the platform will load pages quickly, scale up well to a large user population, and make it easy for IT administrators to manage access.



**Acumatica
The Cloud ERP**

NetSuite ERP

Sage 100c

**Microsoft
Dynamics GP**

Customization



Workflow Capability



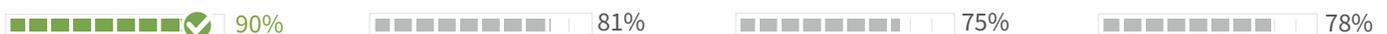
User, Role, and Access Management



Internationalization



Performance and Reliability



Output Document Generation



Integration

Even the most comprehensive cloud ERP platform won't meet every business need. Companies must integrate cloud ERP with many other business systems to ensure a seamless workflow. They often prefer to work with a cloud ERP vendor that partners with a host of cloud-based business software providers to provide a more complete solution.



Acumatica
The Cloud ERP

NetSuite ERP

Sage 100c

Microsoft
Dynamics GP

Data Import and Export Tools



Integration APIs



Breadth of Partner Applications



Reporting & Analytics

A good cloud ERP platform will deliver a wide range of financial reports out of the box and make it easy for staff to create budgets and forecasts. Any solution should also give users the tools to create custom reports without involving the IT staff.



Acumatica
The Cloud ERP

NetSuite ERP

Sage 100c

Microsoft
Dynamics GP

Financial Statements



Custom Reporting



Budgeting / Forecasting



Dashboards



General Ledger

The general ledger is the heart of any company’s accounting system. Any general ledger system should make it as easy as possible for staff to make hundreds or thousands of journal entries each day.



Acumatica
The Cloud ERP

NetSuite ERP

Sage 100c

Microsoft
Dynamics GP

Journal Entries



Tags / Dimensions

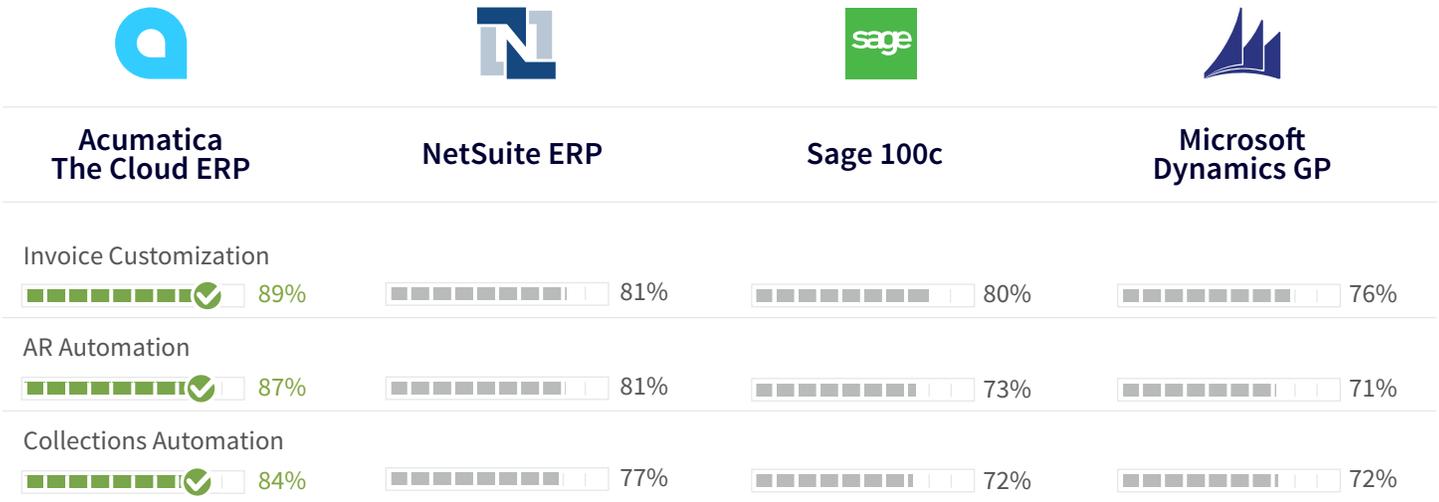


Audit Trail

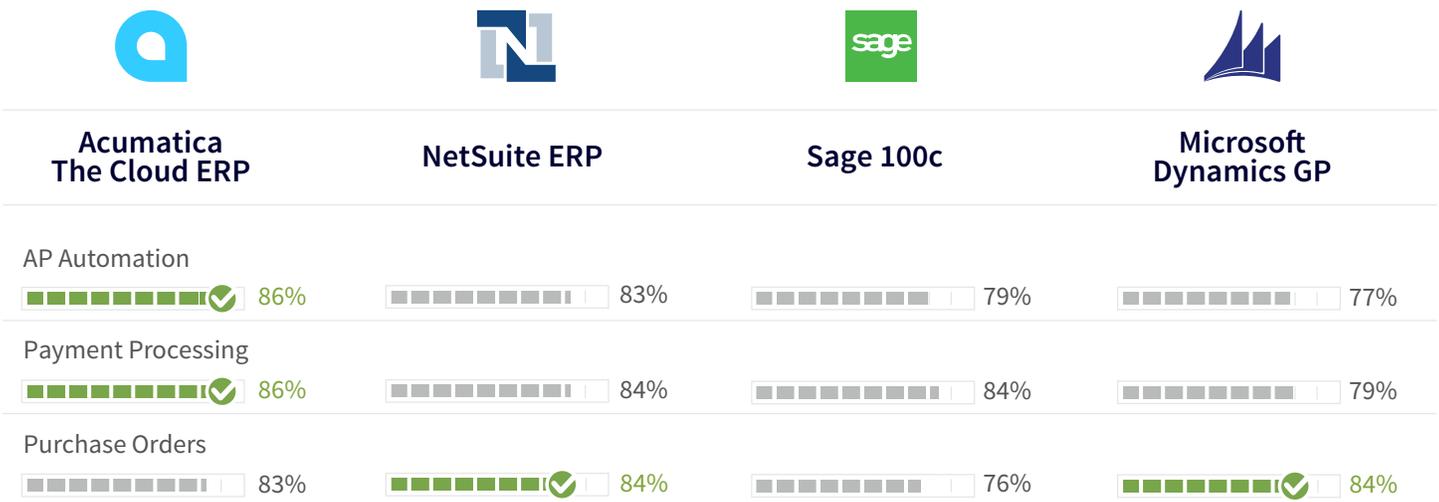


Accounts Receivable & Accounts Payable

Your cloud ERP system should let your bookkeeping staff customize invoices to your company’s exact needs. It should also offer automation capabilities that streamline your most repetitive AR processes.



Your staff can save hours each month with a cloud ERP system that offers strong AP automation features. You’ll also want to look for a system that provides strong payment and purchase order functionality.



Inventory Management

If you carry stock, you'll need a cloud ERP system that makes it easy to track, order, price, and cost inventory. It's just as important to find a system that facilitates fast, comprehensive reporting on your entire inventory across warehouses.



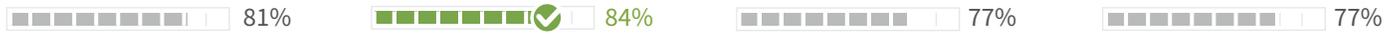
Acumatica
The Cloud ERP

NetSuite ERP

Sage 100c

Microsoft
Dynamics GP

Inventory Tracking / Ordering



Inventory Pricing and Costing

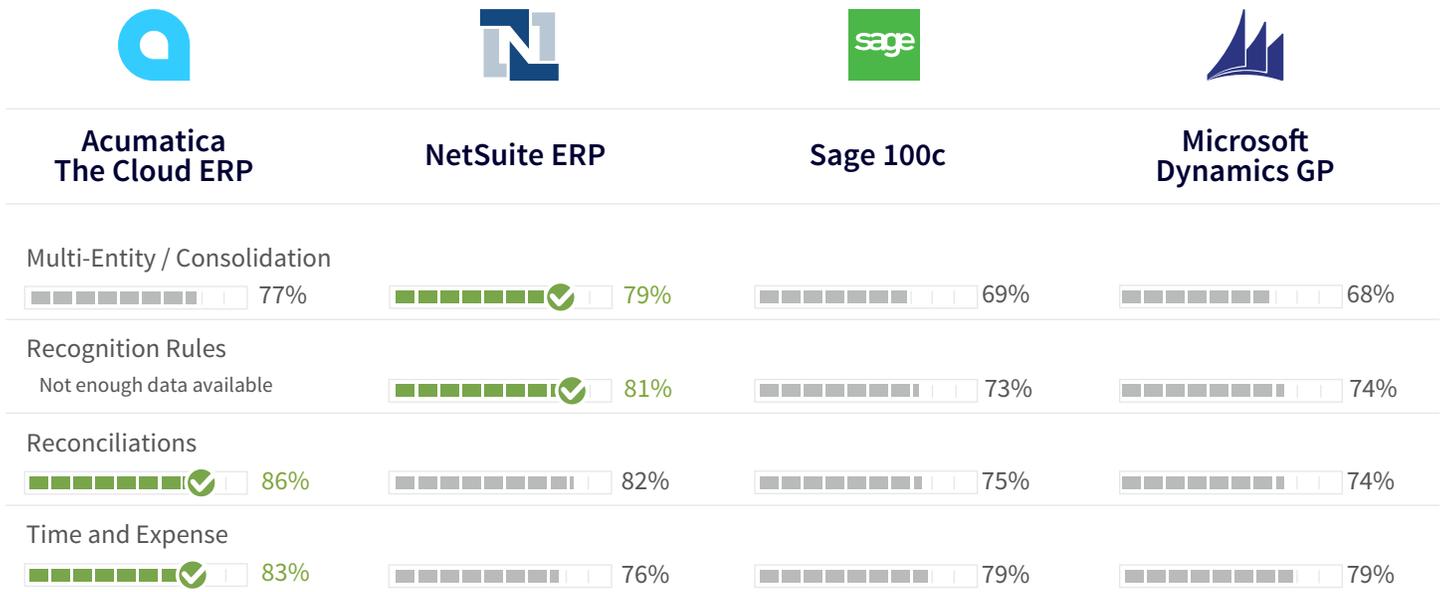


Inventory Reporting



Other Functionality

As we've mentioned, no cloud ERP system will fill every need of an organization. But some platforms deliver outstanding value by offering lots of "extra" features.



Summary

Selecting a cloud ERP system is a complex decision. You have to consider how any potential solution will affect your business processes in dozens of areas before you can assess its overall value.

G2 Crowd's recent survey results can help streamline your decision process. These results put Acumatica ERP in the lead in 25 out of 35 categories. Find out more about what Acumatica ERP has to offer at www.acumatica.com.

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